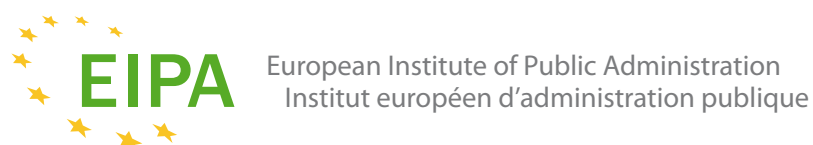


# International Public Procurement: The Government Procurement Agreement (GPA) and Bilateral Agreements

Brussels (BE), 1 July 2010



**Venue**  
CEN/CENELEC – Meeting Centre  
Avenue Marnix 17 – BE – 1000 Brussels  
Room Copernicus



## Introduction

The European Institute of Public Administration (EIPA) is organising a seminar on International Public Procurement: The Government Procurement Agreement (GPA) and Bilateral Agreements, on 1 July 2010 in Brussels.

### Objectives

Government procurement plays an important role in economic activity. At international level, the rules on government procurement are governed mainly by the plurilateral Government Procurement Agreement (GPA) in the context of the World Trade Organization (WTO). However, scope and membership of the GPA are limited. The current revision of the GPA has resulted in a draft provisional text and ongoing market access negotiations. Complementary to the GPA, countries are negotiating and concluding a range of bilateral and regional agreements which also cover rules on government procurement and access to procurement markets. This seminar will examine international public procurement issues mainly from a European perspective. Topics to be covered include: the GPA revision, bilateral agreements, market access for

European industry to international procurement markets, and GPA accession. This seminar will provide a unique platform to discuss current developments in international procurement.

### Method

There will be a series of presentations by officials from the European Commission, experts and a representative from European industry. Presentations will be followed by discussions and participants will be encouraged to interact and exchange views.

### Target group

This seminar is addressed to policy makers, officials and diplomats dealing with trade policy and public procurement issues. It should be of interest to industry and service providers and is also relevant to countries acceding to the GPA or those involved in bilateral/regional agreements.

### Language

The seminar will be conducted in English.

For background information on public procurement in Europe and EIPA activities related to public procurement, please consult:  
<http://www.eipa.eu/en/topics/show/&tid=30>, or **contact:** Ms Dorina Claessens, Programme Organiser,  
EIPA - P.O. Box 1229, NL-6201 BE Maastricht - T +31 43 329 63 37 - F +31 43 329 62 96 - E [d.claessens@eipa.eu](mailto:d.claessens@eipa.eu)

# Provisional Programme

**THURSDAY, 1 JULY 2010**

- 08.30    **Registration**
- 08.45    **Welcome and introduction to the seminar**  
*Ms Rita Beuter, Senior Expert European Policies Unit, EIPA, Maastricht (NL)*
- 09.00    **European public procurement and international aspects**  
*Rita Beuter*
- 09.30    **Revision of the Government Procurement Agreement (GPA): the draft text**  
*Mr Petr Wagner, Policy Officer, C1 – Formulation and Enforcement of Public Procurement Law I, International Dimension, DG Internal Market and Services, European Commission, Brussels (BE)*
- 10.45    Coffee break
- 11.00    **Revision of the GPA: market access negotiations**  
*Ms Diane de Marliave, Policy Officer, C1 – Formulation and Enforcement of Public Procurement Law I, International Dimension, DG Internal Market and Services, European Commission, Brussels (BE)*
- 11.45    **Statistical obligations under the GPA**  
*Mr Olivier Coppens, Policy Officer, C1 – Formulation and Enforcement of Public Procurement Law I, International Dimension, DG Internal Market and Services, European Commission, Brussels (BE)*
- 12.30    Lunch
- 13.30    **Bilateral agreements in public procurement**  
*Mr Marc Poulain, Policy Officer, E2 – Public procurement and intellectual property, International aspects of public procurement, DG Trade, European Commission, Brussels (BE)*
- 14.45    Coffee break
- 15.00    **Access to third country markets: an industry view**  
*Mr Jacques Beltran, Vice-President of Public Affairs & Business Intelligence, Alstom, Paris (FR)*
- 16.15    Break
- 16.30    **Acceding to the GPA: requirements and state of affairs**  
*Mr Robert Anderson, Counsellor, WTO Secretariat, Geneva (CH)*
- 17.45    **Conclusion and evaluation of the seminar**
- 18.00    **End of the seminar**

# General Information

## Programme

The programme will commence on Thursday 1 July at 08.45 hrs and will finish on the same day at 18.00 hrs.

## Seminar venue

The seminar will take place at the CEN/CENELEC Meeting Centre, Room Copernicus, Avenue Marnix 17, 1000 Brussels.

## Working language

The seminar will be conducted in English.

## Fee

The participation fee is € 500 and includes documentation, one lunch and beverages. Accommodation and travel costs are at the expense of the participants or their administration.

## 10% Special discount for civil servants

EIPA offers its members a discount of 10% off the tuition fee for this seminar. This discount is available to all civil servants working for one of EIPA's member countries.

For more information, please visit EIPA's website ([www.eipa.eu](http://www.eipa.eu) – FAQ – special discounts).

## Hotel reservations

If overnight accommodation is required we kindly request that you or your organisation make the necessary hotel arrangements.

## Meals

The lunch will be served at CENELEC. Should you require a special menu (e.g. vegetarian, diabetic), please inform the Programme Organiser so this can be arranged.

## Registration

Kindly complete the registration form and return it before **18 June 2010** to Ms Dorina Claessens, Programme Organiser, European Institute of Public Administration, P.O. Box 1229, 6201 BE Maastricht (NL), T.: +31 43 329 63 37, F.: +31 43 329 62 96, E.: [d.claessens@eipa.eu](mailto:d.claessens@eipa.eu). You can also submit the online registration form which can be found at [seminars.eipa.eu](http://seminars.eipa.eu).

Your name and address will be part of EIPA's database for our mailing purpose only. If you do not want to be informed about our Procurement and PPP activities in the future, please tick the box on the registration form.

## Confirmation

Confirmation of registration will be forwarded to participants on receipt of the completed registration form.

## Payment

Prior payment is a condition for participation. Please indicate the method of payment on the registration form. In any case, the participant or their administration will receive an invoice for the payment of the registration fee. For cancellations received after the closing date of registration we will have to charge an administration fee of € 150 unless a replacement participant is found.

## Cancellation policy

EIPA reserves the right to cancel the seminar up to two weeks before the starting date. EIPA accepts no responsibility for any costs incurred (travel, hotel, etc.). For EIPA's cancellation policy, please visit our website (legal notice).



# Registration Form

## International Public Procurement: The Government Procurement Agreement (GPA) and Bilateral Agreements Brussels, 1 July 2010

Surname: ..... Title: ..... M/F  
First name: .....  
Current position: .....  
Organisation: .....  
Department: .....  
Work address: .....  
Postal code & town: ..... Country: .....  
Tel. no: ..... Fax no: .....  
E-mail address: .....

### Payment / p:1030807

The registration fee includes participation in the seminar, documentation, one lunche and beverages  
Discount (Please check first the conditions at [www.eipa.eu](http://www.eipa.eu) (FAQ – special discounts))

€ 500

discount

### Method of payment

Bank transfer

The participants or their administration will receive an invoice for the payment of the registration fee.

Invoice address (if different from the abovementioned address):

.....

E-mail: .....

### Credit card

American Express Card  Eurocard/Mastercard  Visa Card

Card no.: ..... Expiry date: ..... / .....

Name Card holder: ..... (in case this differs from above)

Address Card holder: ..... (in case this differs from above)

Postal code: ..... Country: ..... (in case this differs from above)

Card Validation Code: ..... (the last three digits on the BACK of your card)

(Exempt from VAT by virtue of Article 11, para. 1 (o), subpara. 2 of the Dutch Law on VAT of 1968)

### MEALS

Vegetarian:  yes  no  Fish allowed:  yes  no Other dietary requirements: .....

**As the number of places is limited, please return the completed registration form before 18 June 2010 to:**

Ms Dorina Claessens, European Institute of Public Administration, P.O. Box 1229, NL-6201 BE Maastricht,

tel.: +31.43.3296 337, fax: +31.43.3296 296, e-mail: [d.claessens@eipa.eu](mailto:d.claessens@eipa.eu)



Your name and address will be part of EIPA's database for our mailing purpose only.

Please tick  if you do not want to be informed about our Procurement and PPP activities in the future.